

SEB Lottery Client List

SEB is the Lottery Agent with the experience required by developers. SEB's experience as a Lottery Agent reflects its ability to successfully serve a diverse portfolio of clients and developments- from large rental properties to small for-sale projects . With increasing oversight and regulation associated with the affordable housing lottery process, it is critical for the developer to work with a Lottery Agent with the experience not only in conducting lotteries, but an understanding of how the lottery process works within the overall development process.

Representative Project Experience

<i>Project Location</i>	<i>Project Name</i>	<i>Developer/Manager</i>	<i>Total Units</i>	<i>Affordable Units</i>	<i>Type</i>	<i>Permit/Financing</i>
Bellingham	Jefferson @ Bellingham	Lincoln Property Company	285	72	Rental	NEF
Foxboro	The Lodge @ Foxboro	The Hanover Company	250	63	Rental	NEF
Needham	Charles River Landing	The Hanover Company	350	88	Rental	LIP
Natick	Cloverleaf	Forest Properties	183	46	Rental	NEF
Quincy	Neponset Landing	The Dolben Company	280	28	Rental	Special Permit
Braintree	The Ridge @ Blue Hills	The Hanover Company	188	47	Rental	NEF
Tewksbury	The Lodge @ Ames Pond	The Hanover Company	364	91	Rental	NEF
Stamford, CT.	The Glenview House	Lincoln Property Company	146	14	Rental	Special Permit
Foxboro	Chestnut Green	Feeling Foxy LLC	55	14	Rental	Special Permit
North Reading	Edgewood	Lincoln Property Company	406	102	Rental	40R
Medford	Wellington Place	Abbott Real Estate Development	137	5	Rental	Special Permit
Reading	Archstone Reading	Archstone-Smith	204	41	Rental	Mass-Development
Franklin	The Residences @ Union Place	Lincoln Property Company	300	75	Rental	NEF
Methuen	Summit Place	The Dolben Company	280	70	Rental	NEF
Boston	Boston Common	Archstone-Smith	412	46	Rental	Special Permit
Concord	Warner Woods	Warner Woods LLC	80	16	Rental	NEF
Waltham	The Ridge	LPC Indian Ridge	264	66	Rental	NEF
Dartmouth	Ledgewood Commons	Ledgewood Commons LLC	72	18	Rental	NEF

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Hingham	BackRiver Townhomes	Hastings Company	45	5	Sales	Spec. Permit
Littleton	Village on the Common	Village on the Common Realty, LLC	108	27	Sales	LIP
Natick	The Collection (Off-Site)	GGP Natick Residence LLC	48	48	Sales	Spec. Permit
Barnstable	Schooner Village	Bayberry Building	29	6	Sales	LIP
Bridgewater	Cassidy Place	Diamond Realty	20	5	Sales	LIP
Milford	Beaver Pond Commons	AFCO Land & Development	88	22	Sales	NEF
Berlin	Sawyer Hill Co-Housing	Sawyer Hill, LLC	68	17	Sales	LIP
Natick	20 South Street	RFR Enterprises	28	5	Sales	Spec. Permit
Concord	Concord Commons	Tambone Investment	58	3	Sales	Spec. Permit
Taunton	The Settlement	Bruce LLC II	99	25	Sales	NEF
Pembroke	Pinegrove Estates	Safeway Development	40	10	Sales	NEF
Canton	Indian Woods	Indian Woods Realty Trust	56	14	Sales	NEF
Weston	South Avenue	South Avenue LLC	16	4	Sales	LIP
Weston	Post Road Green	Post Road Green LLC	8	2	Sales	LIP
Weston	Winter Gardens	Town of Weston	24	1	Sales	LIP
Dartmouth	Slocum Farms	Slocum Farms in South Dartmouth LLC	41	11	Sales	NEF
Salisbury	Beach Rd. Sr. Housing	Beach Road Senior Housing LLC	59	15	Sales	LIP
N. Andover	Kittredge Crossing	Terra Properties LLC	126	32	Sales	NEF
Newburyport	Maritime Landing	Portside LLC	124	31	Sales	NEF
Swansea	Ocean Cove	Ocean Cove LLC	28	7	Sales	NEF

About the Firm

SEB has provided housing development and planning services that have resulted in the approval and development of more than 8,000 units of affordable housing. Our work has involved a broad range of housing types in a number of different communities, from work on HOPE VI developments in urban areas, to the development of co-housing communities in suburban areas, and the development of mixed income communities in a number of different cities and towns. SEB has been involved in public or private sector projects in more than 180 cities and towns in Massachusetts

SEB successfully and effectively manages development teams and steers the development process through all phases. SEB has extensive knowledge of the Massachusetts Comprehensive Permit Law, M.G.L. chapter 40B, which leads to housing opportunities in many communities. SEB has assisted in the financial packaging of over 80 mixed-finance developments under Chapter 40B. In connection with these projects, SEB has prepared or reviewed development proformas, negotiated with local officials, neighbors and developers and successfully leveraged local, state and federal subsidies using almost every available affordable housing financing source.